



Issue 3 **NEWS BULLETIN**

PHASE 4 DEVELOPMENT – ALREADY FULL OF SUCCESS STORIES!



Link Business Centre has been providing modern business accommodation since 1980 in a secure environment with active management from the on site team.

Phase 4, the latest development at Link Business Centre has recently been completed. The new development, consisting of seven high specification, energy efficient industrial units with excellent insulation values, have quickly filled.

All 7 units have been taken, 5 by existing tenants; 2 by new occupiers – all within 2 months of building work having been completed. Proving that the Centre is an ideal environment to ensure efficiency and productivity for local businesses, and has plenty of satisfied occupiers who are trading successfully and are ready to expand.

Mid West Automation (Units 5 & 22) is one such success story

The completion of the new units came at the perfect time, allowing MWA to expand without having to incur the costs of moving their machinery. The increased space will be ideal in allowing them to grow their manufacturing services, and they have also been able to add to the team, consisting as it now does of a staff of five full-time employees and one part-time employee.

Commenting on the new units, Managing Director, Andy Haigh said: *"The units are extremely energy efficient, with high insulation values. This will make substantial savings on heating costs,*

and the consistency of the temperature is ideal for storing materials." There is a noticeable difference in temperature between the new unit and our existing one... at least 5 degrees."

For more information t: 01684 899103



Andy Haigh, Managing Director of Mid West Automation

Martin's Musings!



"Despite the economic downturn and talk of double dip recession, my own thoughts are that we are more receptive to bad news than good. So let's talk about good news! At Link Business Centre our latest development of 7 units has quickly filled up, with 3 existing tenants expanding and taking on additional space. Andy & Jenny Haigh, who run Mid West Automation are always exceptionally busy, allowing them

to take on 40% extra space. Likewise, Ken & Gill Newman, who operate two companies from Link Business Centre, (Fire Installation Services and Multiple Fixings & Supplies) have increased their floor area by 55%. Great news for all concerned.

Upton Business centre is full, with a waiting list of tenants who would like to operate from the site. In recent weeks 2 occupiers have renewed their leases, one for a further 6 years... there's confidence for you!

Interest rates remain low, loan availability is improving marginally, markets are available for those that are able to seek them out; growth is achievable, despite the economic climate as our occupiers are proving."



New occupiers

A warm welcome to our new tenants at Link Business Centre:

Unit 3

Advanced Solar Panels Ltd
John Wheeler
t: 07974 920345

Unit 7E

Executive Land Travel
Pete Wood
t: 07787 188720
www.executivelandtravel.co.uk

Unit 20

The Friday Beer Company Ltd
Micro Brewery
Andrew Keir, Perry Jackson,
Gerald William
t: 07702 026009

Unit 21

Monza Ltd
Specialist Car Sales
George Roberts
t: 07886 208044
www.monzacars.co.uk

Rolling out the red carpet

Link Carpets, Unit 4, is celebrating a successful first year's trading at Link Business Centre



The wide range of carpets, vinyls and remnants available

Jason Smith, owner, stated that the success of the business is based upon offering a personal service to local customers.

"We provide a quick turn-around on most jobs, with completion from order to fit within a week. Our unit is large enough for us to maintain high stock levels...there are always many bargains to be had in the form

of remnants and end of rolls, to suit every pocket. Being based off the high street, in Link Business Centre, we can keep our costs and overheads low, enabling us to create a great pricing structure for our customers.

Another benefit of being based at the Centre is the ease of parking without the hassle of time restrictions or cost, giving people more time to browse through our extensive range of carpets and flooring."

Link Business Centre is ideally situated near Malvern Link railway station and is easy to find, making it the perfect location for up and coming businesses such as Link Carpets.

For more information t: 01684 438346

Tractor business ploughs into fresh retail field



Garry, pictured with a 1939 Ford 9N tractor and another newer model!

Garry Thackeray, owner of Upton Farm Services, Unit 1, Upton Business Centre

is in the process of converting part of his unit into a retail outlet for Vapormatic – the worldwide tractor and machinery parts brand.

Garry started repairing tractors at the age of 14, and has

been the owner of Upton Farm Services for over 26 years. Working along side son Jamie; Jeff and Steve, covering repairs and service for three areas: agricultural, construction and horticulture – and working on a wide range of machinery – from lawnmowers to state of the art tractors, (and the occasional vintage model in need of some TLC!).

Customers include Three Counties Showground, The National Trust, Severn Trent Water and Worcester University as well as local farmers and landscape gardeners.

"I moved to Upton Business Centre in April of this year. Being a secure business location in a quiet area with plenty of parking space, it is the ideal location for Upton Farm Services, and our customers. The addition of this retail outlet will be another great asset" commented Garry.

For more information t: 01684 593600

Vapormatic parts are a quality all makes solution and come with a 12 month warranty.



Raise your glasses please!



Andrew, Perry and Gerald

The Friday Beer Company Limited, Unit 20, Link Business Centre is a new Microbrewery that is owned and run by scientists Andrew Kier, Perry Jackson and Gerald Williams.

They will be starting this new venture with an initial phase of experimental brewing, focusing on producing a real-ale with a distinctive flavour, which will capture the spirit of the Malvern Hills and uses local ingredients.

The scientific background of the three owners is ideally suited to what is a very technical industry. Prior to the formation of the company Andrew, Perry and Gerald received training in brewing technology and chemistry at various Brewing Institutes across the UK.

Once suitable beer recipes have been perfected the company will be selling bottle-conditioned real ale to a wide range of outlets. At full operational capacity the Microbrewery will be able to manufacture and sell up to one to two thousand bottles per week.

For more information email: beer-enquiries@thefridaybeer.com

LINK & UPTON BUSINESS CENTRES DIRECTORY OF OCCUPIERS

Link Business Centre:

Unit 1

Tulip (TMB) Ltd
Tony & Melanie Baker
01684 577617
www.tulipmalvern.co.uk

Unit 2

Alto Flooring Ltd
Contract Flooring
Russell Simon
01684 573222
www.altoflooring.co.uk

Unit 3

Advanced Solar Panels Ltd
Solar Panels
John Wheeler
07974 920345

Unit 4

Link Carpets
Jason Smith
07500 308378

Units 5 & 22

Mid West Automation
Aluminium Fabricators
Andy Haigh
01684 899103
www.midwestautomationltd.co.uk

Unit 6

Meigh Mansbridge & Company
Accountants
Roger Meigh, Kevin Mansbridge
01684 565486
www.meigh-mansbridge.co.uk

Unit 7

Stockall Electronics Ltd
Kate Stockall
01684 574977
www.stockallelectronics.com

Unit 7A

Estate Office
Kim Riding, Administrator
01684 561238
www.linkbusinesscentre.co.uk

Unit 7B

Wyvern Homes Ltd
Residential Developers
Mark Wilesmith
01684 561238
www.wyvernhomes.co.uk

Unit 7C

Worcester Solar Heating Ltd
Installers of Renewable Energy Systems
Darren Stockall
01684 575892
www.worcester-solar.co.uk

Unit 7D

Crown Taxis
Khurshid Baig
01905 357788

Unit 7E

Executive Land Travel
Pete Wood
07787 188720
www.executivelandtravel.co.uk

Unit 8

Available to let

Unit 9

Fire Installation Service Ltd
Lee Hackett
01684 892981

Unit 10

Malvern Engineering Ltd
Chris Smedley
01684 574471

Unit 11A

Smart Car Care Valeting Centre
Patrick
07872 991286

Unit 11

G Webb Automation Ltd
Packaging Equipment Manufacturer
Paul Webb MD
01684 892929
www.webbautomation.co.uk

Unit 12

Surplex UK Ltd
Recycling Computer Hardware
Mark Willis
01684 568789
www.surplex.co.uk

Unit 13

Available to let

Units 14 & 15

Link Tools

Tools & Fixing Supplies
Steve Metcalfe, Gary Looker
01684 578866

Unit 16

Multiple Fixings & Supplies Ltd
Lee Hackett
01684 892981

Units 17 & 18

Fire Installation Services Ltd
Ken Newman
07802 864323

Unit 19

Beacon Sports & Trybike
Commercial Embroidery
& Bicycle Sales
Jon Wootten
01684 892439
www.beaconsports.co.uk
www.trybikestore.co.uk

Unit 20

The Friday Beer Company Ltd
Micro Brewery
Andrew Keir, Perry Jackson,
Gerald William
07702 026009

Unit 21

Monza Ltd
Specialist Car Sales
George Roberts
07886 208044
www.monzacars.co.uk

Unit 22

Mid West Automation

Unit 23

HD Cable Ltd
Electronics Wholesalers
Chris Pinder
0844 351 0190
www.hdcable.co.uk

Unit 24

Shredability Ltd
Secure Shredding
Kevin Styles
01684 562583
www.shredability.co.uk

Unit 25

G Webb Automation
Packaging Equipment Manufacturer
Paul Webb MD
01684 892929
www.webbautomation.co.uk

Unit 26

RPM Car Repairs
Katie & Paul Bird
01684 565555
www.rpm-malvern.co.uk

Unit 27

Total Plastic Services
Window Wholesalers
Robin Hudson, Philip Green
01684 575900

Upton Business Centre:

Unit 1

Upton Farm Services
Farm Machinery Repairs and Parts
Garry Thackeray
01684 593600

Units 2 & 3

Central Machinery Ltd
Plant Dealer to the Trade
John Blackmore
01905 340377
www.centralmachinery.co.uk

Unit 4A

Go For Granite Ltd
Bespoke Granite Products
Matt Walker & Adam Davis
01684 592777
www.goforgranite.co.uk

Unit 4B

R M Davis
Wholesale Beds
Bob Davis
Mob: 07748 988888

Units 5A & 5B

Shirescapes
Manufacture of Fencing & Timber Products
Martyn Bishop
01684 592897
www.newentfencing.co.uk/

Website News: Making it easier for you to find out more

Check our websites for more information, available units and the latest news: Just scan or read the QR codes with your iPhone, Android or other camera-enabled Smartphone, to link to www.linkbusinesscentre.co.uk • www.uptonbusinesscentre.co.uk



SECURITY

- Flexible access
- 24 hour CCTV system
- Secure surrounding fencing

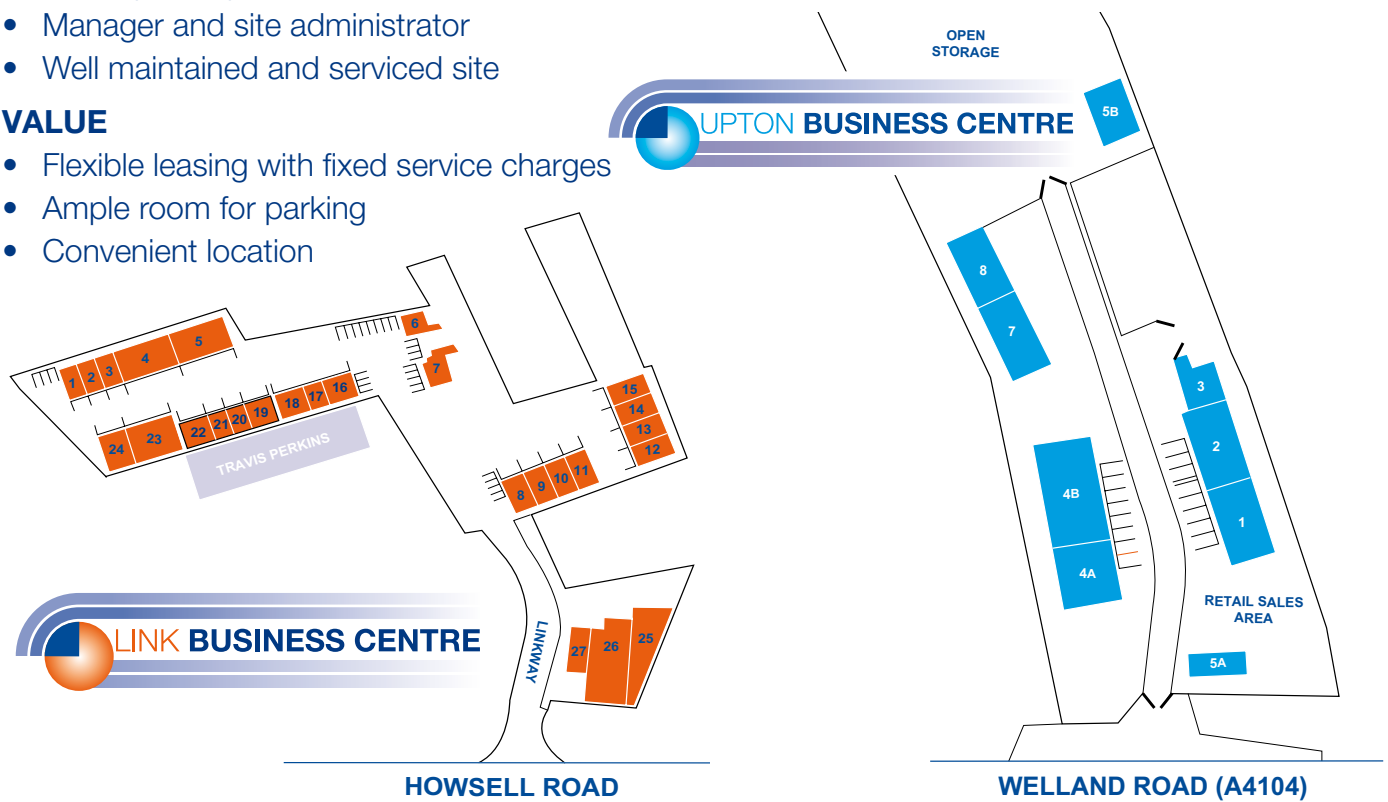
SERVICE

- Friendly, family run business
- Manager and site administrator
- Well maintained and serviced site

VALUE

- Flexible leasing with fixed service charges
- Ample room for parking
- Convenient location

At Link and Upton Business Centres we listen to the needs of our tenants, and provide fast response to their needs, allowing them to carry on with the running of their business as smoothly as possible.



Working to secure your business



JOHN GOODWIN FRICS

CHARTERED SURVEYOR AUCTIONEER VALUER ESTATE AGENT

John Goodwin the locally based Chartered Surveyors and Agents have been delighted to have the opportunity of assisting with the management of Link and Upton Business Centres and the successful marketing of Phase 4 Link Business Centre. "The response has exceeded all expectations" commented David Hext MRICS – Commercial Property Manager at John Goodwin. "This demand reflects the quality of the units and the benefits of a well managed site" he added.

John Goodwin FRICS commended Martin Wilesmith for having the confidence to invest in the development at a difficult time "The success of the development highlights the shortage of new development opportunities in the commercial sector and confirms that there are companies keen to take advantage of new opportunities" he commented.