



"Working together to secure your business"

Spot 'light'

On Energy Efficiency

When undertaking new building projects, Martin and Mark Wilesmith are keen to embrace new technology, and when Dave McNally suggested a new lighting system for Unit 1A, Upton Business Centre, Martin and Mark were keen to look at the option.

The new system, supplied by Fitzgerald, has built in microwave sensors and intelligent dimming. This means that when an area is unoccupied the system automatically turns off and as soon as motion is detected the lights come on. It also means that if there is sufficient natural daylight in the building the lights will dim automatically to reflect the amount of light required.

The savings are immense as on a daily basis it means that you are only using 40% of the light you would use if lights were left on all the time.

The tubes look like fluorescent tubes but they have a lifespan up to 50,000 hours, meaning huge savings on tower equipment every time a tube/bulb needs changing, as the need to replace is less frequent.

This system is not only efficient but cost effective too, giving substantial savings on the annual electricity bill.



Pictured from left to right: Mark Wilesmith, Ursula and Dave McNally, Martin Wilesmith and, of course, in centre stage, Beau and Diddlely

Upton Business Centre welcomes its latest tenants to their brand new premises

The owners of Upton Business Centre held a small reception to celebrate the completion of the new units and to welcome Dave and Ursula McNally to their new establishment.

"We are delighted with our new premises – the location is ideal, being only 3 miles drive from where we live!"

The flexible layout of the Unit is perfect, giving us plenty of room for storage downstairs, and a large, well-lit office space upstairs – we even have a beautiful view – and there is a comfortable spot for our two dogs, Beau and Diddlely who accompany us at work!

The whole process has been handled extremely well by both Martin and Mark. They have listened to our business requirements, keeping us well informed throughout, and ensuring that everything was in place before we moved in, making it a very pleasant experience."

Dave and Ursula

For over 20 years, Dave and Ursula have been running successful business, Severn Manufacturing Systems, based in Bishops Frome, Worcestershire. Specialists in reconditioned second hand laser cutting machines.

Having noticed a gap in the market for machine spare parts, they decided to sell their existing company and set up D-Mac (Alternative Spare Parts) Ltd., an alternative supplier of critical spare parts and consumables for the TRUMPF range of sheet metal machinery.



Signs Central is making an impression at Link Business Centre!

Since opening for business in December 2014 at Unit 16, Link Business Centre, mother and son partnership, Barb and Russell Amphlett, haven't looked back – they haven't had time to!

Having worked locally in the signage business for over 15 years, many of Russell's customers moved with him to Link Business Centre, and Signs Central have since added several of the tenants at Link Business Centre to their list of customers, providing Signage, vehicle graphics and printed clothing.

"We are prepared to go that extra mile to provide our clients with an excellent service...to suit their needs, in fact Russell recently went to Amsterdam with HD Connectivity

(Unit 23, Link Business Centre) to help set up their stand at the Integrated Systems Europe trade show. This involved customized wrapping of the stand in silver vinyl and applying graphics!

We provide a wide range of signage and printed clothing for a variety of clients... from a simple one-off sign for a client, to large orders for Malvern Hills District Council.

Link Business Centre is the ideal location for our company, it provides us with the space for the equipment needed to produce large format print, and has plenty of parking for customers."

For more information about Signs Central: www.signscentral.co.uk



Link Business Centre:

Units 1 & 2

Tulip Cleaning

Facilities management, contract cleaning, waste collection and work-wear rental services.

Contact: Tony & Melanie Baker
01684 565187

www.tulipmalvern.co.uk

Unit 3

Black Pepper (Ledbury) Ltd

Providing quality hot school meals to Gloucestershire, Worcestershire and Herefordshire.

Contact: David Mabey
01684 891560

www.blackpepperlunches.com

Unit 4

The Friday Beer Company Ltd

Producing a range of bottle conditioned ales for a range of retail outlets.

Contact: Andrew Keir,
Perry Jackson, Gerald Williams
01684 572648

www.thefridaybeer.com

Units 5 & 22

Mid West Automation Ltd

Build, design and manufacture of machine guards, frames, workstations and flow lines for manufacturers and assemblers.

Contact: Andy Haigh
01684 899103

www.midwestautomationltd.co.uk

Unit 6

Meigh Mansbridge & Company

Accountancy Services to the small and medium sized business, in a friendly, cost effective way.

Contact: Roger Meigh, Kevin Mansbridge
01684 565486

www.meigh-mansbridge.co.uk

Unit 7

Stockall Electronics Ltd

Design and manufacture of electronic equipment that monitors welds for the can manufacturing industry.

Contact: Kate Stockall
01684 574977

www.stockallelectronics.com

Unit 7A

Estate Office

Penny Cook, Property Manager
and Sue Lane, Administrator
01684 561238

www.linkbusinesscentre.co.uk



Russ & Barb,
joint owners of Signs Central



Unit 7B

Wyvern Homes Ltd
Residential Developers
Contact: Mark Wilesmith
01684 561238
www.wyvernhomes.co.uk

Unit 7C

Worcester Solar Heating Ltd
Installers of Renewable Energy Systems.
Contact: Darren Stockall
01684 575892
www.worcester-solar.co.uk

Unit 7D

Crown Taxis
Contact: Khurshid Baig
01905 357788

Unit 8

Cash 4 Clothes
Clothes Recycling
Contact: 01684 438030
www.cash4clothes.co.uk

Unit 10

Malvern Engineering Ltd
Supplier of precision CNC machining for all trades, including automotive.
Contact: Chris Smedley
01684 574471

Unit 11A

Smart Car Care Valeting Centre
First Class cleaning and valeting service for all types of vehicle (cars, vans, motorhomes, etc).
Contact: Patrick
07872 991286

Unit 11B & 25

G Webb Automation Ltd
Supplier of 'high quality' powder filling and container handling equipment to the packaging industry.
Contact: Paul Webb MD
01684 892929
www.webbautomation.co.uk

Unit 12

Surplex UK Ltd
Recycling Computer Hardware
Contact: Mark Willis
01684 568789
www.surplex.co.uk

Unit 13

Malvern Theatres Trust Ltd
Contact: 01684 580936

Units 14 & 15

Link Tools Ltd
Tools & Fixing Supplies
Contact: Steve Metcalfe, Gary Looker
01684 578866

Unit 16

Signs Central
Creatively designed and manufactured signage to help your business stand out.
Contact: Russell and Barbara Amphlett
Tel: 01684 892011
Website: www.signscentral.co.uk

Unit 17

Alto Flooring Ltd
Long established quality contract floor layer for Local Authorities, schools, hospitals, etc.
Contact: Russell Simon
01684 573222
www.commercial-flooring-contractor.co.uk

Unit 18

Asiri Foods Ltd
Locally produced Sri Lankan condiments to authentic recipes; manufacturer for other food suppliers.
Contact: Asiri Hall
01684 572721
www.asirifoods.co.uk

Unit 19

Beacon Sports & Trybike
Bespoke printing and embroidery design; corporate and team clothing, Sports kits and teamwear. Retail sports equipment outlet.
Contact: Jon Wootten
01684 892439
www.beaconsports.co.uk
www.trybikestore.co.uk

Unit 20

Three Counties Entertainment Ltd
Suppliers of bouncy castles, inflatable games, rodeo bulls, character mascots, and party food machines.
Contact: Gary Kennett
01684 301453

Unit 21

Three Counties Mobility
Suppliers of a range of equipment to help with mobility and independent living.
Contact: Gary Kennett
01684 301453
www.tcmobility.co.uk

Units 23 & 24

HD Connectivity Ltd
We design, develop & manufacture centralised whole-home HD audiovisual entertainment systems.
Contact: Chris Pinder
01684 576348
www.hdconnectivity.com

Units 26 & 27

RPM (Malvern) Ltd
Reliable car servicing, repairs and MOTs on all makes of vehicle.
Contact: Paul Bird
01684 565555
www.rpm-malvern.co.uk

Upton Business Centre: Unit 1A

D-Mac (Alternative Spare Parts) Ltd
Alternative supplier of critical spare parts and consumables for the TRUMPF range of sheet metal machinery.
Contact: Dave McNally
01684 595646
www.dmac-asp.eu

Unit 1B

ZephIR Ltd
Contact: Ewan Abbott
01531 651000
www.zephirlidar.com

Unit 2

Forest Traffic Services Ltd
A leading temporary traffic management specialist, delivering high quality service.
Contact: Terry Thomas
01684 591240
www.forestsupportservices.co.uk

Unit 3

JCB Diggers
Selling and exporting Construction machinery worldwide – JCB's, Excavators/diggers, loaders, dumpers, etc.
Contact: Chris Ball
01684 310679
www.jcbdiggers.com

Unit 4A

Go For Granite Ltd
Specialists in the manufacture and fitting of bespoke granite and quartz surfaces for kitchens, bathrooms and hearths.
Contact: Matt Walker
01684 592777
www.goforgranite.co.uk

Unit 4B

Upton Farm Services
Farm Machinery Repairs and Parts.
Garry Thackeray
01684 593600

Tulip has a spotless reputation and the word is getting round!



*Melanie Baker,
Director of Tulip (TMB) Ltd*

In the past 12 months, Tulip (TMB) Ltd of Units 1 & 2 Link Business Centre have gained several new clients in the Healthcare and Clinical area, in fact, they now clean all but one of the Medical Centres in Malvern, having recently won the Contract for Prospect View. All of which were gained by referrals.

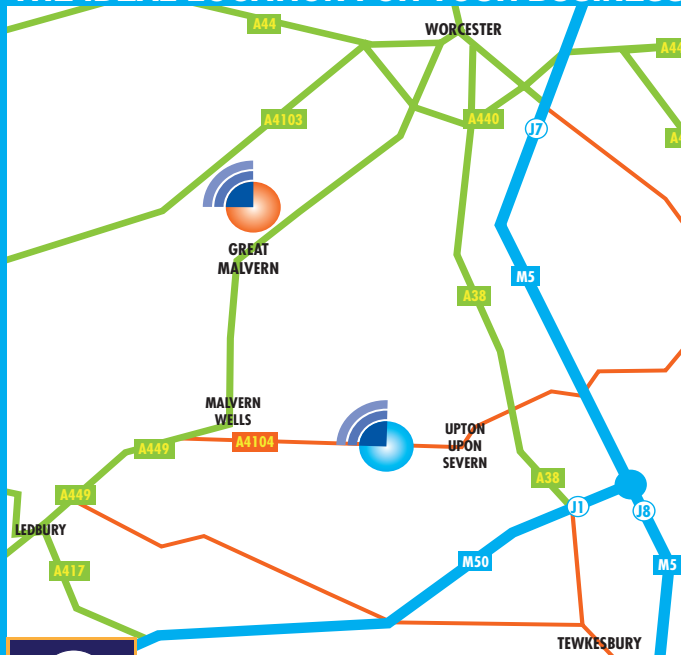
Further afield, they also work with Facilities Managers in Worcester,

Cheltenham and Droitwich, providing a service to suit each Healthcare Centre, including cleaning surgical theatres. Melanie Baker, Director, has transferred their valuable experience in infection control to their work for Day Nurseries, ensuring that all of Tulip's staff are trained on, and kept up with the requirements of the Care Quality Commission.

"Being based at Link Business Centre has been an ideal location for our business. Both Martin and Penny have been brilliant – they are always approachable and supportive – giving us the flexibility to grow and expand."

Which is just as well, because having started out in 1999, as a 'one woman band', Melanie now employs over 60 members of staff and has no intention of stopping there!

THE IDEAL LOCATION FOR YOUR BUSINESS



John Goodwin are the locally based Chartered Surveyors and Agents providing assistance to both Link and Upton Business Centres and are delighted with the continuing demand for good quality commercial units.

Leadbury Office t: 01531 634648 • e: leadbury@johngoodwin.co.uk
 Malvern Office t: 01684 892809 • e: malvern@johngoodwin.co.uk

A warm welcome to our new tenants

Link Business Centre:
 Unit 16 – Signs Central

Upton Business Centre:
 Unit 1A – D-Mac (Alternative Spare Parts) Ltd
 Unit 1B – ZephIR Ltd
 Unit 1C – Proptarts Ltd
 Unit 6 – DSC Trailer Hire

Units available

Upton Business Centre:
 Unit 4B: 1972sq ft + compound
 Unit 5: Large Secure Open Storage area with Workshop



MARTIN WILESMITH



MARK WILESMITH



PENNY COOK



SUE LANE

Father and son, Martin and Mark Wilesmith, working in partnership with Penny Cook and Sue Lane to provide a professional and friendly home for growing companies to build their own business success.

t: 01684 561238 • e: info@linkbusinesscentre.co.uk • www.linkbusinesscentre.co.uk
 Bond House • Howsell Road • Malvern • Worcestershire • WR14 1UQ

Newsletter designed and produced by Full of Bright Ideas
 t: 01684 575021 • e: julie@fullofbrightideas.co.uk • www.fullofbrightideas.co.uk