# LINK & UPTON BUSINESS CENTRES

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# NEWS

"Working together to secure your business"

## Nationally renowned Company give Upton Business Centre the 'thumbs up'!

When GreenThumb Lawn Treatment Service, the largest and most recommended lawn care company, with over 200 branches nationwide decided that they needed more space for storing their products and machines in the Three Counties area, Unit 1C at Upton Business Centre proved to be the ideal solution.

Its proximity to the M5 and M50 will provide easy access to their Head Office in North Wales and the strategic, secure location of the Centre will be the perfect additional base to provide their Lawn Operatives with the necessary equipment and support to carry out in excess of 1 million lawn treatments every year.

GreenThumb was started by Stephen Waring in North Wales 32 years ago. His first office was in the back of his Ford Sierra, but has since seen his business blossom, with the Company having an annual turnover of over £15m.

Stephen started his first business venture when still at school in north Wales, selling loft insulation. And he was still only 19 when he invested £64 in 1,000 leaflets, put a bucket of fertiliser in the back of his Sierra and knocked on doors, offering to feed and weed lawns. He ended up with 70 customers on one housing estate alone. Stephen, determined to be a success, realised that with an estimated 20 million UK lawns, there was a huge untapped market. He researched the idea and set up GreenThumb UK, tailoring the concept to meet the needs of the British market and climate.

The company, now based in Denbighshire, North Wales, grew steadily, with Stephen taking on staff to help him deliver the service across the whole country.

In 1994, Stephen took the next big step in his business career. He decided that to spread across the whole of the UK more quickly, he would expand through franchising.

GreenThumb now perform millions of treatments every year nationwide – from Northern Scotland to the Isle of Wight. They continue to pioneer the very best there is in every aspect of lawn treatments, including lawn fertilisers.



There are now approximately 800 GreenThumb vans travelling around the country, regularly seen in cities, towns and villages, the nearest one being in Great Malvern.

For more information: www.greenthumb.co.uk

#### New improved CCTV security system provides added protection for tenants



For the safety and security of the businesses located at Link and Upton Business Centres, the owners have installed a new CCTV security system. The security system includes 16 CCTV cameras. The system is operated from the CCTV control centre based at the Estate Office at Link Business Centre, and is regularly monitored by members of the management team.

The new system will play a major role in protecting both business premises by providing detection that can allow the site to be watched over 24 hours a day, 7 days a week. Security cameras on each site also provide the opportunity to record any criminal activity for evidential purposes.

## New Tenants, Unique Polymer Systems Ltd have certainly got it covered!

Until recently, Unique Polymer Systems Ltd were based in Ledbury, but when Unit 19 at Link Business Centre became available, Robin Pettigrew (CEO) and his team, Tom Pettigrew (Global Sales & Distribution Director) and Lucy Lewis (Office Management) decided to re-locate there, to take advantage of the secure location, the flexible space that the unit provides, and the ideal accessibility and parking, all of which will assist in the growth of the business.

"We are very pleased to have moved to Link Business Centre. lt has a vibrant atmosphere, and the flexibility of the space will allow us to adapt the Unit to suit our requirements – in fact, we are commencing work on creating new office space very soon. We are looking forward to seeing our business flourish here



for many years to come, with the encouragement and support given by the owners, Martin and Mark Wilesmith". Tom Pettigrew, Director

Unique Polymer Systems provide cost effective alternative solutions to the high cost of replacing worn equipment and parts, specialising in the emergency repair on leaking pipes, vessels, supplying corrosion resistance coating for all types of substrates and in most applications, such as tanks, floors, roofs and infrastructure.

Robin Pettigrew, Director, established the family run Company over 25 years ago in 1991, after having gained vast experience in the area of specialist protective coatings, and having owned multiple businesses in that area of industry. Although their team is fairly small, Unique Polymer Systems has extensive experience and expertise. They have built up strong relationships with their customers, priding themselves on their high performance service, and the level of support they provide to an array of industries across all continents. Helping their clients achieve sustainable and ecological solutions to many engineering and infrastructure problems.

The Company supply a world class range of Protective Coatings to the industrial world, across the globe, but although 96% of their turn-over is through exports via their website, they also have customers closer to home, and are currently working with a Hereford based cider company, alongside a local based contractor to complete the job. The project is worth nearly £1 million, just for one tank and will take up to 5 months to complete.

#### For more information: www.uniquepolymersystems.com





Pictured (before, left, and after, above): A recent refurbishment project, a Cold Water Pump at the largest Power Plant in Karachi, Pakistan.



You may have heard about the new General Data Protection Regulation ('GDPR'), that comes into effect 25<sup>th</sup> May, 2018. To help comply with GDPR consent requirements, we need to confirm that you would like to receive Newsletters from us in the future. We do hope that our content is of interest to you. We will only send you our Newsletter twice annually, and never pass your details onto third parties. So, if you'd like to continue hearing from us, and you are happy for us to keep your details on this basis, we would love to stay in touch. However, if you do not wish to receive our Newsletter, please email Richard: richard.evans@linkbusinesscentre.co.uk to let us know.

Thank you, Martin & Mark Wilesmith

#### **Link Business Centre:**

Unit	Tenant	Trade	Contact	Telephone	www.
1	Melton Support Services Ltd	Cleaning Services	Melanie Baker	01684 565187	
2&3	Black Pepper (Ledbury) Ltd	Providing quality hot school meals	David Mabey	01684 891560	blackpepperlunches.com
4	The Friday Beer Company Ltd	Producing a variety of bottle-conditioned ales	Andrew Keir Perry Jackson Gerald Williams	01684 572648	thefridaybeer.com
5&22	Mid West Automation Ltd	Providing high quality aluminium frame designs	Andy Haigh	01684 899103	midwestautomationltd.co.uk
6	Meigh Mansbridge & Co	Accountancy Services to the small and medium sized business	Mike Cushing	01684 565486	meigh-mansbridge.co.uk
7	Stockall Electronics Ltd	Supporting weld monitor needs	Kate Gee	01684 574977	stockallelectronics.com
7A	Estate Office	Business Centre Management	Richard Evans, Property Manager Sue Lane, Administ	01684 561238 rator	linkbusinesscentre.co.uk
7B	Wyvern Homes Ltd	Residential Developers	Mark Wilesmith	01684 561238	wyvernhomes.co.uk
7C	Worcester Renewable Energy Ltd	Installers of Renewable Energy Systems	Darren Stockall	01684 892121	worcester-renewable.co.uk
7D	Crown Taxis	Taxi Service	Khurshid Baig	01905 357788	
8	Osbornes of Malvern	Ready Meal Company & Quality Meats	Colin Osborne	01684 561332	osbornesofmalvern.co.uk
9&10	Malvern Engineering Ltd	Precision CNC machining	Chris Smedley	01684 574471	
11A	Smart Car Care Valeting Centre	Cleaning and valeting service	Patrick	07872 991286	
11B&25	G Webb Automation Ltd	Supplier of powder filling and container handling equipment	Paul Webb MD	01684 892929	webbautomation.co.uk
13	Morris' Mini Motors	Conversion kits, engine parts and accessories for remote control models	Morris James	01684 566566	morrisminimotors.com
14&15	Link Tools Ltd	Tools & Fixing Supplies	Steve Metcalfe Gary Looker	01684 578866	linktoolsltd.com
16	Signs Central	Creatively designed and manufactured signage to help your business stand out	Russell Amphlett Barbara Amphlett	01684 892011	signscentral.co.uk
17	Alto Flooring Ltd	Contract floor layer	Russell Simon	01684 573222	commercial-flooring-contractor.co.uk
19	Unique Polymer Systems Ltd	Epoxy and polyurethane supplier.	Tom Pettigrew	01531 636300	uniquepolymersystems.com
20	EasyRead Time Teacher Ltd	Time teaching systems for children	Sue Shackleton	01684 566832	easyreadtimeteacher.com
21	Bouncy Castle Hire, Malvern	Hire of Entertainment Equipment	Gary Kennett	01684 573654	bouncycastlehiremalvern.co.uk
23&24	HD Connectivity Ltd	AV Electronics Manufacturer	Chris Pinder	0844 351 0190	hdconnectivity.com

#### **Upton Business Centre:**

1A	D-Mac (Alternative Spare Parts) Ltd	Supplier of spare parts and consumables for the TRUMPF range	Dave McNally	01684 595646	dmac-asp.eu
1B	ZephIR Ltd	Remote Wind Measurement Systems.	Ewan Abbott	01531 651000	zephirlidar.com
10	Green Thumb	Lawn Treatment Service	Christophe Salicetti	01745 586062	greenthumb.co.uk
2	Forest Traffic Services Ltd	Traffic Management	Mark Gage	01684 591240	forestsupportservices.co.uk
3&5	B. R. Hodgson Ltd	Steel Frame Building Manufacturing	Matt Ball	0117 9372481	brhodgson.co.uk
4B	GPD Contracts Ltd	External wall insulation contractors	Simon Grove	01684 593431	gpdcontracts.com
9	RAW Technology Ltd	Pollution Response and Remediation	Simon O'Rourke	01684 578484	raw-group.com

### It's 'Full Marks' for Point to Point Bank Holiday Weekend success!

Mark Wilesmith owned, trained and rode Jack's Ranger to win the Open Maiden Race at the Radnor and West Hereford Hunt Point to Point, held at Coldharbour, Leominster on Sunday 6<sup>th</sup> of May.

In a field of nine runners, Jack's Ranger was in the lead from the start and had a winning margin of two lengths at the finishing post. The two pictures show Mark jumping the last fence and three generations of the Wilesmith family enjoying their success. Mark is hoping to run his horse again at Chaddesley Corbett on the 28<sup>th</sup> of May.





## LINK & UPTON BUSINESS CENTRES











GEOFF

Father and son, Martin and Mark Wilesmith, working in partnership with Richard Evans, Sue Lane and Geoff Walker, Gatekeeper at Link Business Centre, to provide a professional and friendly home for growing companies to build their own business success.

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Now you can follow Link and Upton Business Centre on Linked in.

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